

State of Al

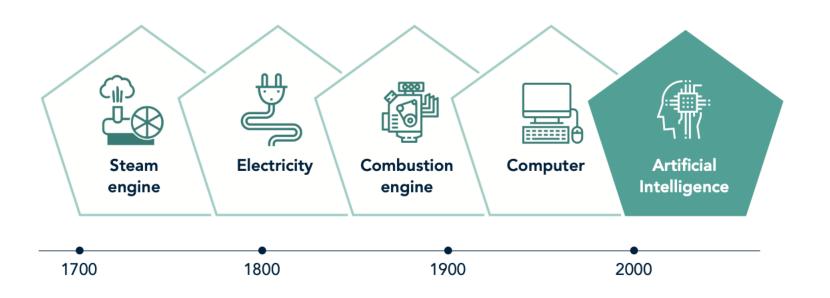
by Rik van der Woerdt, Co-founder & CEO ADC

ADC SAIL EVENT, 20 AUGUST 2025





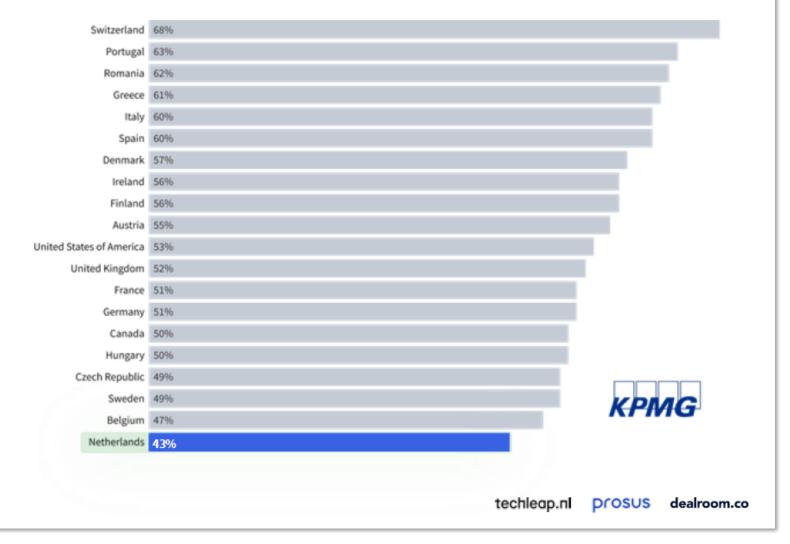
The Netherlands Scientific Council for Government Policy (WRR): "Artificial Intelligence (AI) should be considered a system technology [...] Taking this approach helps to look beyond the issues of the day and instead make long-term recommendations about how AI can be embedded in society."



Distrust and lack of awareness results in long sales cycles and limited adoption

Source:

"Trust, attitudes and use of AI: A global study" by KPMG; *Using AI on a semi-regular basis: every few months, monthly, weekly or daily. Global survey with 1001-1098 respondents per country. Share of respondents using AI on a semi-regular basis*





29 nov '24 11:00

Nederlanders vinden AI maar niks. Hebben we een toeslagentrauma?



Nederlanders zijn er altijd als de kippen bij om nieuwe technologie te omarmen. Behalve als het gaat om ChatGPT en soortgelijke programma's, zo lijkt het. Zou het aan de toeslagenaffaire liggen?



Prediction in difficult

"I think there is a world market for maybe five computers." Thomas Watson, chairman of IBM, 1943.

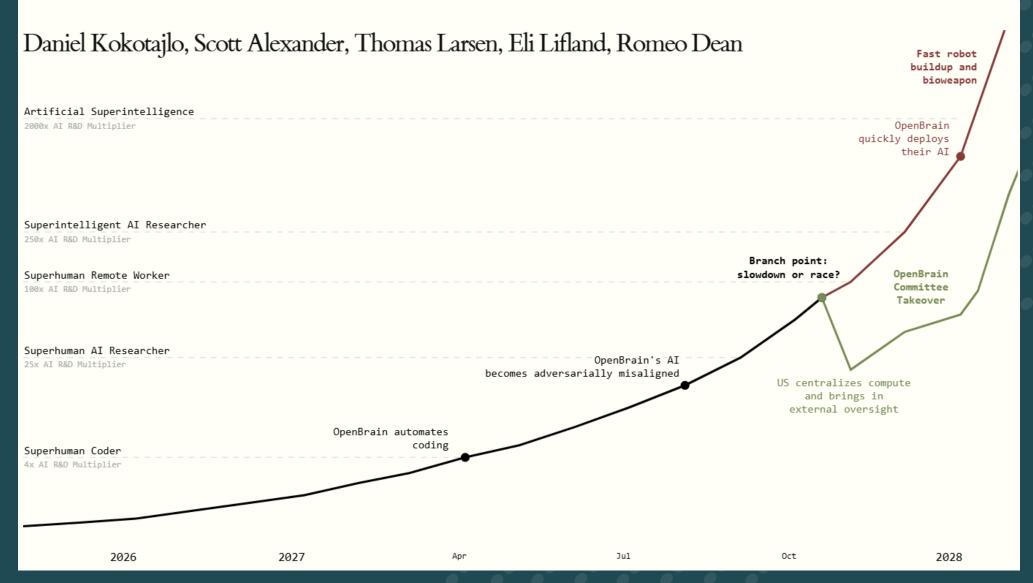
"The idea of a personal communicator in every pocket is a "pipe dream driven by greed." Andy Grove, then CEO of Intel, 1992.

"In from three to eight years we will have a machine with the general intelligence of an average human being." Marvin Minsky, co-founder MIT AI laboratory, 1970.





AI 2027





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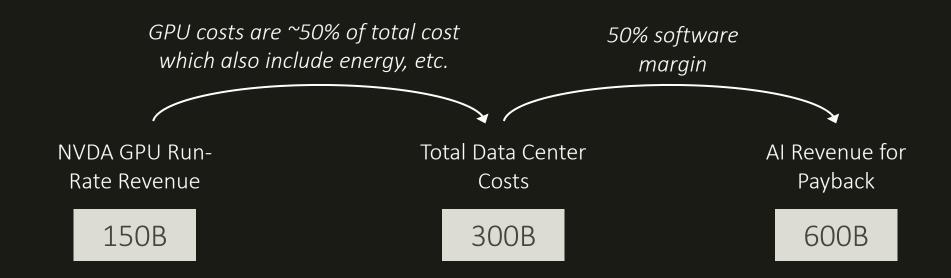
Al's \$600B Question

(& 500B gap)

The AI bubble is reaching a tipping point. Navigating what comes next will be essential.

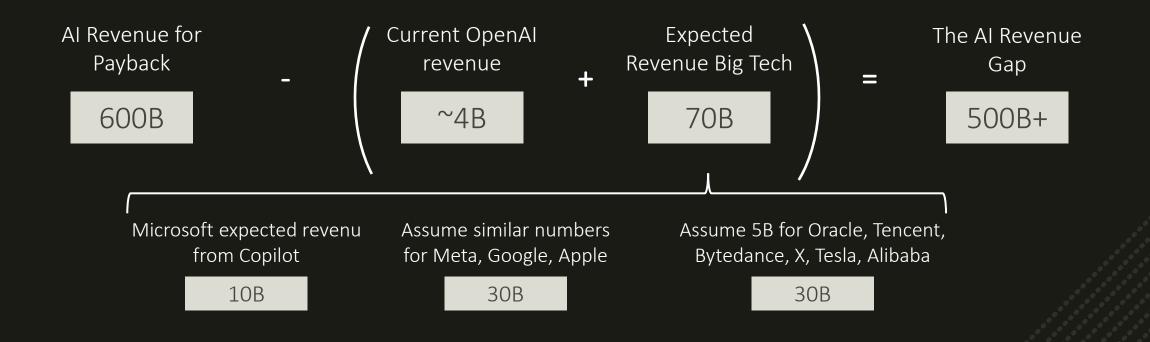
The yearly investments in GPUs suggest that the lifetime value generated from these GPUs needs to be 600B to break even

Every year!

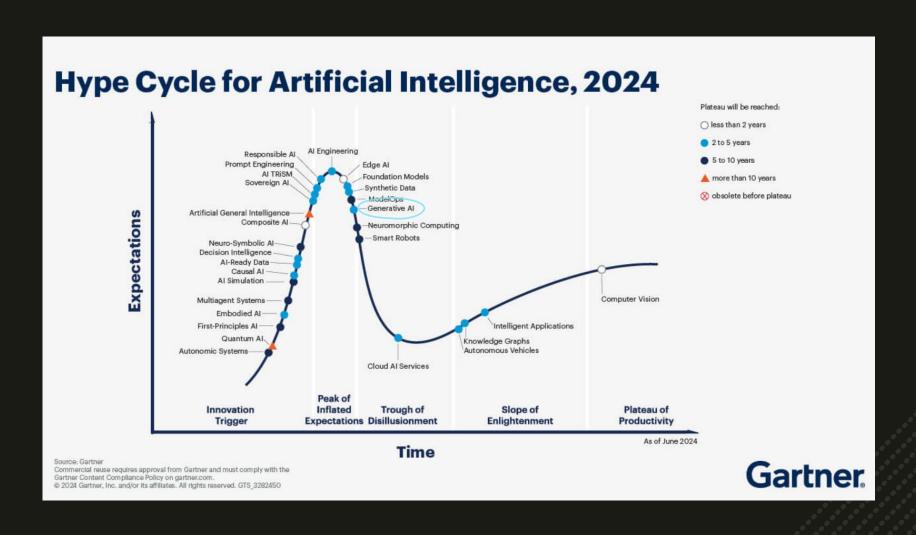


However, even with optimistic assumptions, the current customer value generated by AI is <100B, leaving a 500B gap to be filled

Again, every year!



Different sources paint a similar picture – most (Gen)AI related technologies are at or before the peak of the hype cycle



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GPT-5 Is Supposed to Be Smarter, But It Just Makes Me Want to Switch Chatbots

Although GPT-5 delivers on some of what I wanted, it doesn't solve the problems that actually matter. OpenAl needs to make swift and thorough changes to convince me to stay.









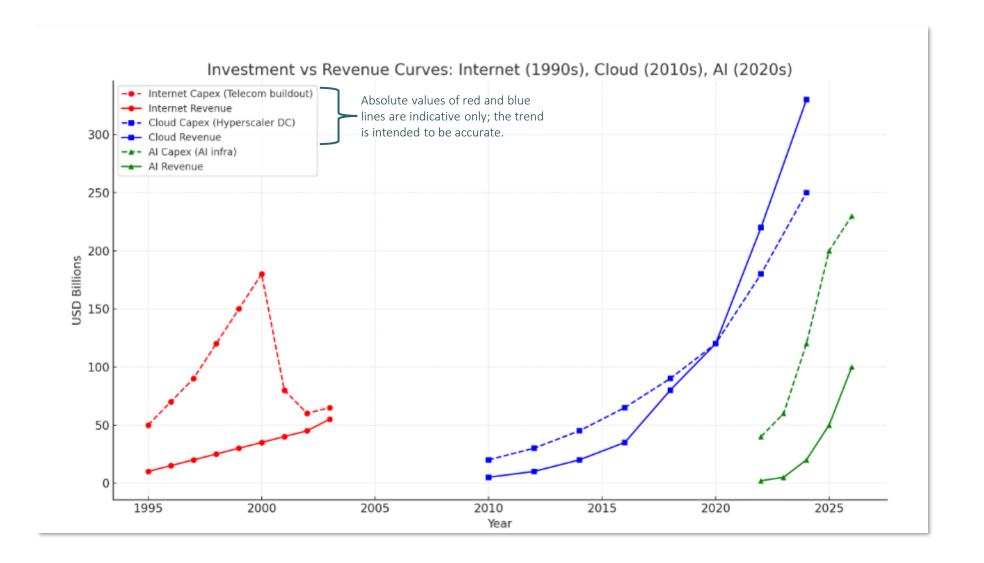




Milou Brand

Instagram-spiritualiteit of Wall Street-rationaliteit?

09:21





How did we get here?

Al is changing the world, in three major milestones, in only three years.

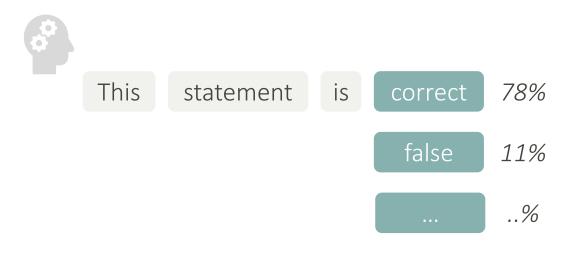


Since November 2022, we have ChatGPT





Since November 2022, we have ChatGPT; intelligence emerged out of predicting tokens. Just like humans, it makes educated guesses—called *hallucinations* when wrong.

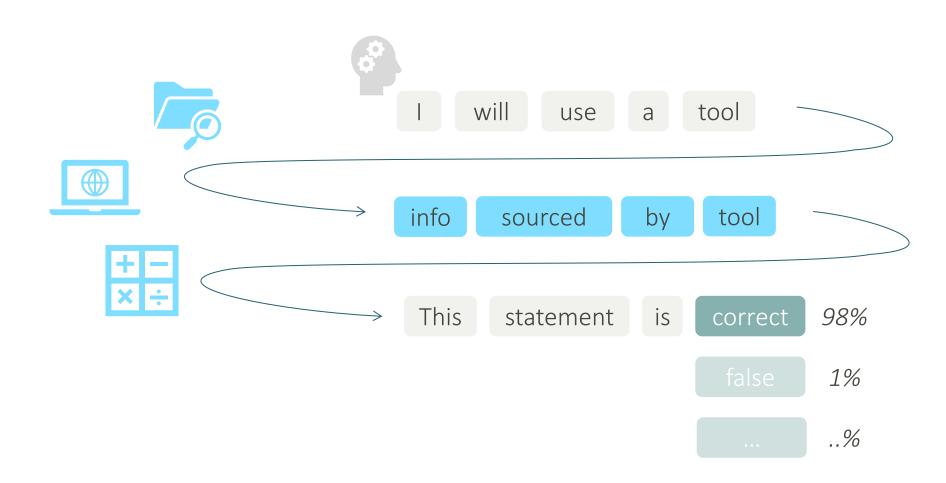




In 2024, we empowered LLMs with tools creating Al Agents

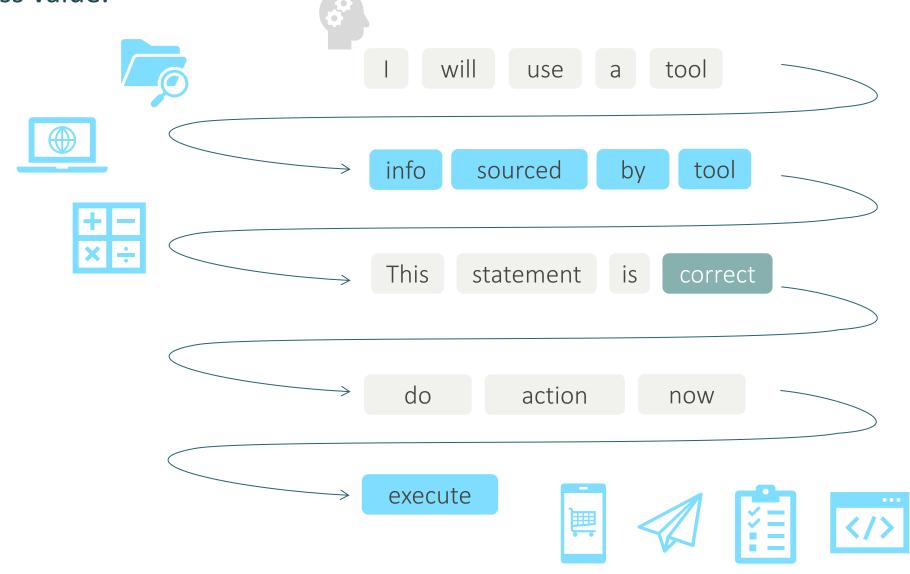


In 2024, we empowered LLMs with tools creating AI Agents mitigating hallucinations, AI became useful for professionals.



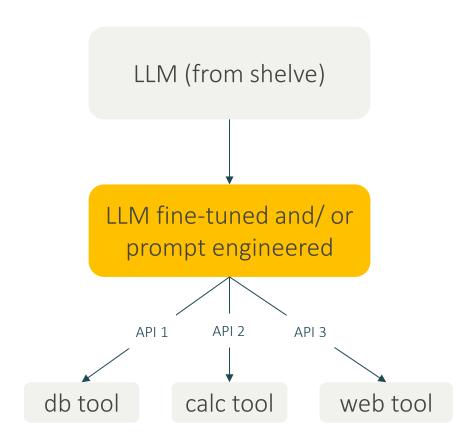


Al Agents can use tools two-directional; to source information and take action creating real business value.



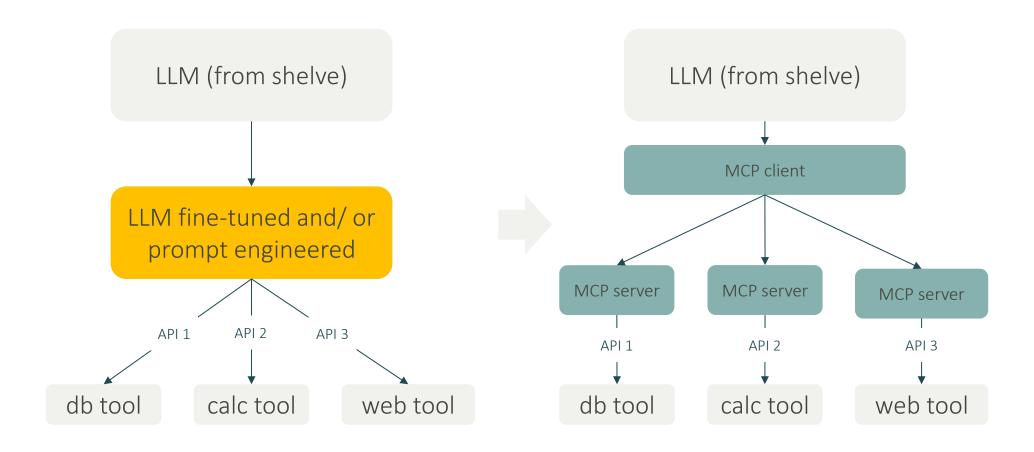


Tool use was first optimised via fine-tuning and prompt engineering;





Tool use was first optimised via fine-tuning and prompt engineering; now there is the model context protocol (MCP)* enabling enterprise robust agents.



Growth >

More power. More control. Introducing the Mollie MCP server.

Tired of AI hallucinations & brittle prompts? The Mollie MCP Server is a new open protocol that gives your business the tools to build reliable, predictable AI applications.

29 JUL 2025



and the third revolution;

Al agents can sound and look human

(enabling hyper personalisation, valuable interactions, and the spread of fake information)



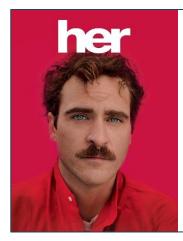


Where are we going?

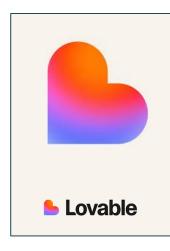
Where is AI heading?



1. LLMs are plateauing without new breakthroughs.



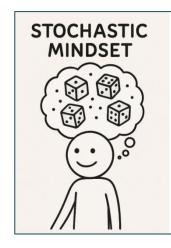
2. Al will get faster (for a premium), enabling realtime voice.



3. Al apps will rise, and disappear, at high speed.



4. Al assistants will become an important digital interface.

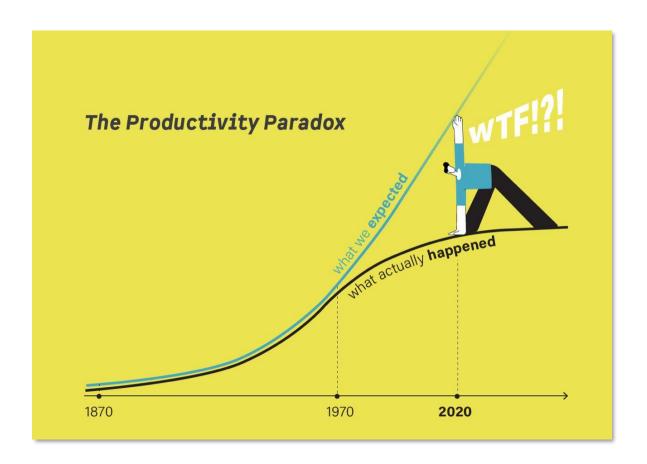


5. Tools get smarter, governance will become the bottleneck.



6. Adoption drives value – leadership must lead





"I genuinely believe that generative AI might be able to fulfill the promise of the productivity nirvana and finally solve the Productivity Paradox."

Peter Hinssen, international keynote speaker



"Technology only frees people from work if the boss — or the government, or the economic system — allows it."

IDEAS

Three Theories for Why You Have No Time

Better technology means higher expectations, and higher expectations create more work.

By Derek Thompson



Impactful AI transformations

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Overgaden Oven Vandet 58A 1415 Copenhagen Denmark

Stockholm

Götgatan 22A 118 46 Stockholm Sweden

Amsterdam

De Ruijterkade 7 1013 AA Amsterdam The Netherlands

Contact

Rik van der Woerdt +316 400 315 34 rik@adc-consulting.com